



TEAM MEETING

Some questions to ask yourself before you coach

Do I have a clear agenda and objectives for this meeting? What are they?

What key challenges or roadblocks is the team facing right now?

Are we focusing on the right priorities to drive business growth?

How engaged and motivated is the team currently?

Are there any conflicts or misalignments within the team that need addressing?

Do I have enough data and insights to support constructive discussions?

Am I creating an environment where team members feel comfortable sharing ideas?

How can I encourage proactive problem-solving rather than just reporting updates?



What coaching approach will be most effective for each individual team member?

How can I ensure accountability and follow-through on key action points?

Am I fostering collaboration and knowledge-sharing within the team?

What can I do to make this meeting more impactful and engaging?

Coaching Questions to ask your team

Jim, what are your top three priorities this morning?

Shirley, what's the most important conversation for you today/this week?

Guys, what's a better way to get an introduction to X?

Hamid, what's your plan to set up a call with X?

Shilpa, what could we do differently to get more traction with X?

What's going to help us get through to more decision-makers?

Mohammed, what's the best way to approach X?

What's your suggestion to run this play, Kate?